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## COMMERCIAL CLAUSES

## STATEMENT OF WORK

JANUARY 2006

Solicitation - Program Management Specialist and Program Support Specialist

## Statement of Work

U.S. Department of State
Bureau of International Security and Nonproliferation
Office of Export Control Cooperation
Export Control and Related Border Security (EXBS) Program
Program Management Support Services

### A. Background

1

These positions are located in the Department of State, Bureau of International Security and Nonproliferation, Office of Export Control Cooperation (ISN/ECC); for a Program Management Specialist and a Program Management Support Specialist. The positions are to be funded by the Bureau of International Security and Nonproliferation, using identified FY2005 Nonproliferation, Anti - Terrorism, Demining, and Related Programs (NADR) funds. The positions will report directly to the Contracting Officer's Representative (Team Leader, Program Management Team).

The Office of Export Control Cooperation manages the U.S. Government's Export Control and Related Border Security (EXBS) Program. EXBS is an assistance program designed to help countries establish and develop effective national systems of export control, including the capabilities to detect, identify, interdict and investigate the movement of weapons of mass destruction, their delivery systems, components and related technologies, and other weapons. 22 U.S.C. 2301 Chapter 9 sec 582 defines "assistance" under EXBS as "training services and the provision of funds, equipment, and other commodities related to the detection, deterrence, monitoring, interdiction and prevention or countering of proliferation, the establishment of effective nonproliferation laws and regulations, and the apprehension of those individuals involved in acts of proliferation of such weapons." This program runs at an average annual expenditure rate of fifty (50) million dollars. These positions in this solicitation directly reinforce the work of the office in support of this mandate.

Effective program management is at the core of the EXBS program's ability to meet its program goals in countries to which it provides training, equipment, and other related support. The EXBS Program Management Team is responsible for ensuring the effectiveness of program operations. Among the program management support services vital to the program are: funds obligation and tracking; award and management of contracts and grants; developing and awarding grants and inter—agency acquisition agreements; managing the development of a financial and program database; day-to-day following-up on vendor invoices; the reconciling of fiscal year funding obligations to ensure appropriations are not exceeded; and the educating and training of officers who are the consumers of the financial management i nformation held by the Program Management Team.

## B. Scope of Work

The purpose of these contract positions is to provide Program Management Services for the Office of Export Control Cooperation in Washington, D.C. We require a high -end program management capability with specialized knowledge of our extensive operational portfolio. There are two position requirements. It is our preference that both positions be filled by individuals from the same company:

1) The Program Management Specialist, respon sible to the Contracting Officer's Representative (Team Leader, Program Management Team), is to be responsible for providing senior level support for program management, program oversight, project management, and administrative/financial oversight in support of the EXBS program. The Program Management Specialist must possess an understanding and knowledge of federal government budgets and appropriations. The Program Management Specialist must possess a specialized knowledge of export control assistance programs. In addition, s/he must also be able to effect interagency and intra-industry financial coordination among the large, diverse, and growing number of EXBS program implementers. The Program Management Specialist will track and manage the award of, funding of, invoicing of, and deliverables for contracts issued by the office. The Program Management Specialist will prepare and manage the movement of grant applications packages, as well as tracking the awarding of, funding of, invoicing of, and deliverables for grants issued by the office. The Program Management Specialist must provide flexibility in an array of program management support skills and abilities to support the specific duties listed

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in the deliverables section of this solicitation. S/he gives advice to office management and staff on both financial and administrative matters. The Program Management Specialist will also train and oversee the secondary incumbent.

2) The Program Support Specialist will provide part -time (20 hours per week) support specialist level work, responsible to the Team Leader, Program Management Team, for maintenance and support of the EXBS program's financial management database and tracking software (e.g. Payment Management System (PMS) and Integrated Logistics Management System (ILMS)).

## C. Complexity

Assignments include providing expert level financial and administrative support for the planning, development and execution of the financial management system of a large U.S. assistance program. The work requir es applying a rigorous analytical approach to data that is often vague, unsubstantiated, or contradicts existing knowledge. The same approach must be applied to developing analyses that provide new perspectives for the understanding of complex financial, program management, and project management issues in the specialty area. The Program Management Specialist and the Program Support Specialist perform continuous analysis of interrelated issues of effectiveness and efficiency affecting the ISN/ECC managed EXBS program under the legislation cited above and the Office of Management and Budget (OMB) guidance for program management.

## D. Qualifications

- 1) Computer Skills: Both the Program Management Specialist and the Program Support Specialist shall possess at least 5 years experience (or the equivalent) of working with and understanding automated financial systems, database managements, data entry, and electronic filing.
- 2) Software: Both the Program Management Specialist and the Program Support Specialist shall possess a working knowledge of the following software applications: Microsoft Office Suite (to include Microsoft Word, Excel, Access, Outlook, and Powerpoint); Internet browsing applications (such as Internet Explorer), and Adobe Acrobat.
- 3) Education (Program Management Specialist): The offeror should possess a Bachelors Degree (or equivalent). The offeror should possess at least ten (10) years experience in general program/project management positions of which at least five (5) years experience should be of working with automated financial systems (see above).
- 4) Education (Program Management Specialist). The offerer should possess a Bachelors Degree (or equivalent) and should possess a least five (5) years experience in working with automated financial systems (see above).
- 5) Language: Both the Program Management Specialist and the Program Support Specialist should be proficient in both spoken and written English.

## E. Supervisory Controls

The Program Management Specialist and Program Support Specialist will work under the direct supervision of the Contracting Officer's Representative (Team Leader, Program Management Team) under the Director and Deputy Director of the Office of Export Control Cooperation. However, the individuals will exercise wide latitude for independent action, initiating projects and executing approved new programs under general supervision. Both positions may coordinate directly with internal Action Officers, Contractors, grant recipients, other Agency Officials, and U.S. E mbassies abroad for purposes of this program. Completed work is reviewed for timeliness and effectiveness.

- 1) Evaluation Criteria.
  - i. Financial Reports shall be reviewed for timeliness and accuracy (based on data and reporting from field commands and the program budget office.
  - ii. Financial Spreadsheet Deliverables will be reviewed for timeliness and accuracy.
  - iii. The Program Management Specialist will be evaluated on their ability to accurately and concisely convey the program budget status to principals.
  - iv. Contract vehicles processed by the Program Management Specialist and the Program Support Specialist will be reviewed for timeliness and accuracy.
- 2) Monitoring Requirements for the Contracting Officers Representative. The Contracting Officers Representative shall perform twice annual reviews of performance of the job elements per the evaluation criteria. The Contracting Officers Representative shall observe both positions daily for professionalism and effectiveness. The Contracting Officers Representative shall monit or the timekeeping for both positions.

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#### F. Deliverables

The Program Management Specialist shall:

- Provide direct support to EXBS program management to expand upon the capabilities of the current financial management system;
- Manage a database of all financial obligations and transactions by EXBS and its program implementers;
- Plan, analyze, and execute tracking of fiscal year funding and all cost elements associated with program execution;
- Prepare and analyze formal consolidated budget forecasts and reports on budget execution required by State Department principals, GAO, OMB, and Congress;
- Develop and maintain reconciliation reports as a method of tracking obligation rate and remaining fiscal year funding;
- Enter fiscal data and requirements for contract tas k orders into the Integrated Logistics Management System (ILMS);
- Enter grant information into the HHS Payment Management System (PMS) for managing grant draw -downs;
- Train and oversee the performance of the secondary incumbent;
- Perform ad hoc program management related duties and taskings as assigned.

The Program Support Specialist shall:

- Provide direct support to EXBS program management on financial and administrative matters, to include data entry in our financial management systems.
- G. <u>Location</u>: The work shall be performed on-site at the U.S. Department of State (2201 C Street, NW, Washington, DC 20250). The Individuals shall work daily with the appropriate individuals to meet deliverables described above. The majority of work is done in a standard office environment. The Program Management Specialist may be required to travel abroad or within the United States, either alone or as a member of the program management team, although this will be an infrequent requirement. The Government will reimburse to the Contractor all applicable travel costs. All domestic and international travel shall be in accordance with the Federal Travel Regulations.

## H. Invoicing Procedures:

Monthly invoices shall be submitted by the last calendar day of the month, Terms are Net 30 days. Each invoice shall contain a detailed summary of the charges (labor rate, labor category, total monthly and cumulative hours and costs) and any other charges that might be incurred. The Contractor's invoice shall be submitted to:

Designated Office:

Name:

U.S. Department of State

Global Financial Operations (RM/GFS/F)

Office of Claims (F/C)

Charleston Financial Service Center

Post Office Box 15008

Mailing Address:

Charleston, SC 29415-5008

Telephone Numbers:

Voice 843/202-3761 Fax 843/746-0725

Person to Contact:

Mr. Wardell Wanza, Office of Claims,

**Division Chief** 

Invoices shall list the item delivered by reference to the appropriate submittal, item number, price, and actual delivery dat e. To constitute a proper invoice, the invoice must include the following information and/or attached documentation:

- (1) Name, address and telephone number of the Contractor
- (2) Date of invoice
- (3) Contract number; also modification number, if applicable
- (4) Description of the services rendered and period of time covered
- (5) Accounting and Appropriation Data from Box 9 on SF -252, or Box 12 on SF-30 (Modification).
- (6) Unique vendor Invoice Number.
- I. Work Hours: The program management specialist position is for a full-time individual (approximately 35-40 hours/week). The program support specialist is for a part-time individual (approximately 20 hours/week). Work hours and days to be determined

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between Contractor and Contracting Officer's Representative.

J. <u>Performance Period</u>: The performance period of the agreement is:

Base Year: February 21, 2006, through February 20, 2007

Option Year One: February 21, 2007, through February 20, 2008

Option Year Two: February 21, 2008, through February 19, 2009

## K. Security Requirement:

- (a) A facility security clearance at the secret level is required for contractor personnel in accordance with the DD Form 254, Department of Defense Contract Security Classification Specification, attached to this solicitation. The Contractor shall maintain a Secret facility clearance for the duration of the contract, and must possess this facility clearance at the outset of the period of performance.
- (b) Since it will be necessary for some contractor personnel to have access to classified material and/or to enter into areas requiring a security clearance, each contractor employee requiring such access must have an individual security clearance commensurate with the required level of access prior to contract performance. Individual clearances shall be maintained for the duration of employment under this contract, or until access requirements change. All Key Personnel and other employees requiring access to the ISN/ECC program office shall possess and maintain an individual security clearance at the level of Secret.
- (c) The Contractor shall obtain a Department of State building pass for all employees performing under this contract who require frequent and continuing access to Department of State facilities in acco rdance with DOSAR 652.237-71 "IDENTIFICATION/BUILDING PASS."
- (d) Performance of this contract shall be in accordance with the attached DD Form 254, Department of Defense Contract Security Classification Specification and FAR 52.204-2 "SECURITY REQUIREMENTS," DOSAR 652.204-70 "SECURITY REQUIREMENTS," and DOSAR 652.204-71 "SECURITY REQUIREMENTS PERSONNEL, " as applicable.
- (e) Classified material received or generated in the performance of this contract shall be safeguarded and disposed of in accordance with the National Industrial Security Program Operating Manual (NISPOM, DOD 5220.22 -M).
- (f) Offerors who do not possess the required facility security clearance, and/or proposing personnel who do not meet the security clearance requirements, will not be considered for contract award.
- L. <u>Government Furnished Equipment</u>: Office equipment and supplies currently in place will continue to be used, until such time as it becomes obsolete or inoperable. At such time, equipment will be replaced with updated equipment at Government expense. If an upgrade or increase in service is needed, all equipment to effect the upgrade will be at Government expense.

#### M. <u>Training</u>

All Contractor personnel must be trained in the skills enumerated above. The Government shall provide personnel (who all ready possess the skills described above) the following on-the-job training: Training in handling/using systems applications and databases unique to ISN/ECC and to the Department, such as the Payment Management System (PMS), the Integrated Logistics Management System (ILMS), Cable Express, and other similar systems. This training will be provided on-the-job during duty hours. The Program Management Specialist and Program Support Specialist shall be paid for the services of the personnel during this training as part of the contractual agreement. Personnel provided for such positions shall have a minimum contractual commitment of twelve (12) months of service from commencement of the period of performance. Should any individual leave prior to expiration of this twelvemonth commitment, then the Contractor shall return to the Department of State all monies received as reimbursement for that individuals training period.

## N. Other Special Requirements:

None.

## O. Contracting Officer's Representative (COR):

Timothy R. Groen, Bureau of International Security and Nonproliferation, Office of Export Control Cooperation (ISN/ECC) Room 1829, Harry S. Truman Building

Tel: 202-647-1793 Fax: 202-647-1810

Email: GroenTR@state.gov

## 2 52.212-02 CLAUSES INCORPORATED BY REFERENCE

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es):

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http://www.arnet.gov/far/ http://www.acqnet.gov

Clause	Title	Date
52.202-01	Definitions	July 2004
52.203-03	Gratuities	April 1984
52.203-05	Covenant Against Contingent Fees	April 1984
52.212-01	Instructions to Offerors – Commercial Items	January 2005
52.212-04	Contract Terms and Conditions – Commercial Items	Oct 2003
52.217-08	Option to Extend Services	Nov 1999
52.232-16	Progress Payments	April 1984

3 52.217-09 OPTION TO EXTEND THE TERM OF THE CONTRACT

**MARCH 2000** 

- (a) The Government may extend the term of this contract by written notice to the Contractor within 30 days; provided that the Government gives the Contractor a preliminary written notice of its intent to extend at least 60 days before the contract expires. The preliminary notice does not commit the Government to an extension.
- (b) If the Government exercises the option, the extended contract shall be considered to include this option clause.
- (c) The total duration of this contract, including the exercise of any options under this clause, shall not exceed 3 years.

(End of clause.)

- 4 52.212-05 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES JULY 2005 OR EXECUTIVE ORDERS--COMMERCIAL ITEMS (APR 2005)
- (a) The Contractor shall comply with the following Federal Acquisition Regulation (FAR) clause, which are incorporated in this contract by reference, to implement provisions of law or Executive orders applicable to acquisitions of commercial items: (1) 52.233 3, Protest after Award (AUG 1996) (31 U.S.C. 3553). (2) 52.233 4, Applicable Law for Breach of Contract Claim (Oct 2004), (Pub. L. 108-77-108-78)
- (b) The Contractor shall comply with the FAR clauses in this paragraph (b) that the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items:
- X (1) 52.204-2 Security Requirements (AUG 1996)
- X (2) (i) 52.219-6, Notice of Total Small Business Set-Aside (JUNE 2003) (15 U.S.C. 644).
- \_X\_ (3) 52.219-14, Limitations on Subcontracting (DEC 1996) (15 U.S.C. 637(a)(14)).
- X (4) 52.222-3, Convict Labor (June 2003) (E.O. 11755).
- X (5) 52.222-26, Equal Opportunity (Apr 2002) (E.O. 11246).
- X\_ (6) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Dec 2001) (38 U.S.C. 4212).
- X (7) 52.222-36, Affirmative Action for Workers with Disabilities (Jun 1998) (29 U.S.C. 793).
- X (8) 52.222-42, Statement of Equivalent Rates for Federal Hires (MAY 1989)
- X\_(9) 52.222-43, Fair Labor Standards Act and Service Contract Act Price Adjustment (Multiple Year and Option Contracts) MAY 1989)
- X\_(10) 52.222-44, Fair Labor Standards Act and Service Contract Act Price Adjustment (FEB 2002)
- \_X\_ (11) 52.225-13, Restrictions on Certain Foreign Purchases (Mar 2005) (E.o.s, proclamations, and statutes administered by the Office of Foreign Assets Control of the Department of the Treasury).
- X (12) 52.227-14, Rights in Data General (JUN 1987)
- X (13) 52.227-23, Rights to Proposal Data (Technical) (JUN 1987)
- X\_(14) 52.232-18, Availability of Funds (APR 1984)
- \_X\_(15) 52.232-19, Availability of Funds for the Next Fiscal Year (APR 1984)
- X (16) 52.232-33, Payment by Electronic Funds Transfer-Central Contractor Registration (Oct 2003) (31 U.S.C. 3332).
- X (17) 52.239-1, Privacy or Security Safeguards (Aug 1996) (5 U.S.C. 552a).

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- (c) The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial services, that the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items:
- \_X\_ (1) 52.222-41, Service Contract Act of 1965, as Amended (JULY 2005) (41 U.S.C. 351, et seq.).
- X\_ (2) 52.222-42, Statement of Equivalent Rates for Federal Hires (MAY 1989) (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- \_X\_ (3) 52.222-43, Fair Labor Standards Act and Service Contract Act --Price Adjustment (Multiple Year and Option Contracts) (MAY 1989) (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- X\_ (4) 52.222-44, Fair Labor Standards Act and Service Contract Act--Price Adjustment (FEB 2002) (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- X<sub>(5)</sub> 52.232-13, Notice of Progress Payments (APR 1984)
- (d) Comptroller General Examination of Record. The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records--Negotiation.
- (1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.
- (2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.
- (3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.
- (e) (1) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) or (d) of this clause, the Contractor is not required to flow down any FAR clause, other than those in paragraphs (i) through (vii) of this paragraph in a subcontract for commercial items. Unless otherwise indicated below, the extent of the flow down shall be as required by the clause--
- (i) 52.219-8, Utilization of Small Business Concerns (MAY 2004) (15 U.S.C. 637(d)(2) and (3)), in all subcontracts that offer further subcontracting opportunities. If the subcontract (except subcontracts to small business concerns) exceeds \$500,000 (\$1,000,000 for construction of any public facility), the subcontractor must include 52.219-8 in lower tier subcontractors that offer subcontracting opportunities.
- (ii) 52.222-26, Equal Opportunity (APR 2002) (E.O. 11246).
- (iii) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (DEC 2001) (38 U.S.C. 4212).
- (iv) 52.222-36, Affirmative Action for Workers with Disabilities (JUNE 1998) (29 U.S.C. 793).
- (v) 52.222-39, Notification of Employee Rights Concerning Payment of Union Dues or Fees (DEC 2004) (E.O. 13201).
- (vi) 52.222-41, Service Contract Act of 1965, as Amended (JULY 2005), flow down required for all subcontracts subject to the Service Contract Act of 1965 (41 U.S.C. 351, et seq.).
- (vii) 52.247-64, Preference for Privately-Owned U.S.-Flag Commercial Vessels (APR 2003) (46 U.S.C. Appx 1241 and 10 U.S.C. 2631). Flow down required in accordance with paragraph (d) of FAR clause 52.247-64.
- (2) While not required, the contractor may include in its subcontracts for commercial items a minimal number of additional clauses necessary to satisfy its contractual obligations.

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FILE

INSTRUCTIONS TO OFFERORS – EXBS PROGRAM MANAGEMENT SUPPORT SERVICES

#### **INSTRUCTIONS TO OFFERORS**

This Solicitation is for Total Small Businesses and is in accordance with FAR PARTS 12 and 13 for Simplified Acquisition of Commercial Items. Any resultant contract will be Firm Fixed Price (FFP) for labor costs and any travel costs required in the performance of the contract shall be reimbursed at direct cost to the Contractor excluding any profit/fee. All travel will be in accordance with the Federal Travel Regulations.

## Proposal Preparation:

Any small business capable of providing the required EXBS program management support services, as described in the "Statement of Work" (SOW), may submit a proposal.

Proposals must provide complete pricing information for all required services for all three contract years (base year plus two option years). Offerors who do not provide pricing for all contract years will not be considered. Pricing must be complete, disclosing all fees, surcharges, and other costs.

Proposals must contain a technical portion, extensively detailing the service to be provided at the proposed rates. NO PRICING INFORMATION IS TO BE INCLUDED IN THE TECHNICAL PROPOSAL. PROPOSALS FAILING TO SEPARATE PRICING FROM TECHNICAL PROPOSAL WILL NOT BE CONSIDERED. This technical portion must also explain the Offeror's key personnel, management and quality control, and past performance information, highlighting any experience the Offeror has had in providing this or similar service(s).

The Contractor must provide the following information to substantiate its key personnel and staffing for the contract:

- Contractor's Plan on plan on obtaining, utilizing, and keeping high quality personnel on the contract.
- Submitted resumes of key personnel, detailing the individual's relevant professional qualifications, education, and past
  performance supporting the federal government, including a strong knowledge of spreadsheet and database software
  applications.

The Contractor must demonst rate its understanding of and flexibility to meet the requirements in the Statement of Work (SOW). The Offeror's proposal will be evaluated on the Offeror's ability to identify, evaluate, correct and preclude deficiencies and how well the Offeror tracks problems and solutions.

The Contractor must demonstrate the organizational structure in regards to resource management; how well the organization is managed in regards to coordination of work and allocation of personnel; how well the organization manages not only their costs, but also the cost savings afforded their customers, and; how innovative efforts by the Offeror benefit their customers.

The Contractor must provide the following information to substantiate its management and technical capability, quality control, and past performance to perform these tasks:

- Experience in program management and database services;
- Detailed description of previous work performed and results achieved;
- Methodology, tools, and/or process utilized in performing Program Management support work;
- Demonstration of compliance with any applicable laws, regulations, Executive Orders, OMB Circulars, professional standards, etc.;
- Problems encountered in the area of program management and corrective actions taken;
- Demonstration of specific experience and qualifications as required, particularly in working with export control programs.

## The Contractor shall also provide:

- Most recent (within the past 3 years) past performance references providing the Contracting Officer and Contract ing Officer's Representative for work with organizations involving comparable knowledge and experience.
- Biographical information on any key personnel designated to provide the program management support services.

The Offeror shall provide the Government with the following number of copies for paper copies of proposals:

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Technical Proposal

1 Original and 2 copies

Price Proposal

1 Original and 1 Copy

In addition to pricing and technical information, offers must include:

- 1 A single point of contact for the Offeror, with phone number, fax number, e-mail address, and mailing address.
- 2 Offeror's DUNS Number.

Offerors must be *actively* registered with the Central Contractor Registration (CCR) database (www.CCR.gov) at the time of proposal submission. Offerors not actively registered with CCR will be ineligible for contract award.

## Proposal Submission:

To be eligible for award, complete Offers must be received no later than 12:00 noon EDT, Tuesday, February 7<sup>th</sup>, 2006.

Offerors are highly encouraged to submit proposals via electronic mail. Proposals should be sent to Ms. Colleen M. Kosar, Contracting Officer, at KosarCM@state.gov.

Alternately, paper copies of proposals may be submitted as follows -

For hand delivery or courier service (UPS, FedEx, DHL, etc.):

U.S. Department of State A/LM/AQM/IP 1701 N. Fort Myer Drive Arlington, VA 22209 Attn: Colleen M. Kosar

For U.S. Postal Service:

U.S. Department of State A/LM/AQM/IP P.O. Box 9115, Rosslyn Station Arlington, VA 22219 Attn: Colleen M. Kosar

Due to concerns surrounding terrorist attack through the U.S. Postal Service, any Offeror electing to submit a paper proposal is encouraged to do so via hand delivery/courier service.

## Proposals submitted via fax will not be considered.

#### Questions:

Questions pertaining to this solicitation should be directed to Ms. Kate Massey, Contract Specialist. Ms. Massey may be reached at: 703-875-5202; E-mail: MasseyCJ@state.gov. Should Ms. Massey be unavailable, Ms. Colleen M. Kosar, Contracting Officer, will serve as the alternate point of contact. Ms. Kosar may be reached at: 703 -875-6643; E-mail: KosarCM@state.gov.

All questions must be submitted in writing via e-mail. Questions should be received by 12:00 noon EDT, Tuesday, January 24<sup>th</sup>, 2006. The Department will not guarantee a response to any question received after this date. Responses to all questions will be made available exclusively through the Federal Business Opportunities website (www.fedbizopps.gov). It is the responsibility of the Offeror to regularly monitor this website to ensure access to the most up-to-date information regarding this solicitation.

Ms. Massey and Ms. Kosar will be the only Department points of contact for this solicitation. No other Department personnel may be contacted regarding this action unless identified by subsequent amendment to this solicitation.

Proposals shall be complete and conform to the instructions in this section; incomplete proposals or p roposals that contain significant deviation may result in the exclusion of such proposals from further consideration. All proposals will be screened initially for completeness, accuracy and timeliness. Offerors whose proposals do not meet all three initial screening criteria will not be evaluated further. It is the Offeror's responsibility to ensure the completeness of the proposal. The evaluation of proposals will be conducted on the basis of the information contained in the written proposal. The Government will not assume that an Offeror possesses any capabilities not specified in the written proposal.

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(a) The Government will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, price and other factors considered. The following factors shall be used to evaluate offers:

<u>Evaluation Criteria</u>: The evaluation criteria are set forth in the following factors, in descending order of importance. Technical an past performance, when combined, are equal. :

Factor 1: Key Personnel/Staffing Plan – The offer will be evaluated as to the Offeror's plan on obtaining, utilizing, and keeping high quality personnel on the contract. Submitted resumes of key personnel will be evaluated for professional qualifications, education, and past performance. The Offeror's proposed personnel must demonstrate relevant qualifications and experience in a range of program management support services with the federal government, including a strong knowledge of spreadsheet and database software applications. It is the Offeror's responsibility to notify the Department of any proposed substations or changes in key personnel. Any substitutions of proposed key personnel could adversely impact award decision to Offeror and any exercise of contract option years.

Factor 2: Program and Quality Management – The Offeror's proposal must demonstrate its understanding of and fl exibility to meet the requirements in the Statement of Work (SOW). The Offeror's proposal will be evaluated on the Offeror's ability to identify, evaluate, correct and preclude deficiencies and how well the Offeror tracks problems and solutions.

Factor 3: Organization and Approach - The Offeror's proposal will be evaluated as to the organizational structure in regards to resource management; how well the organization is managed in regards to coordination of work and allocation of personnel; how well the organization manages not only their costs, but also the cost savings afforded their customers, and; how innovative efforts by the Offeror benefit their customers.

Factor 4: Past Performance - Offeror's proposals shall be evaluated on the Offeror's past performance in each of the above evaluation criteria factors 1. through 3.

Factor 5: Price - Offeror's price proposal shall be evaluated for reasonableness. If proposals are considered technically equivalent, price may become of primary importance in determining the proposal most advantageous to the Government.

- (b) Options. The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of options shall not obligate the Government to exercise the option(s).
- (c) A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

# 7 FILE ONLINE REPRESENTATIONS AND CERTIFICATIONS APPLICATION (ORCA).DOC

Any vendor required to register with the Central Contractor Re gistration (CCR) database must also provide many of the FAR required representations and certifications electronically via the Online Representations and Certifications Application (ORCA), available at: <a href="http://orca.bpn.gov">http://orca.bpn.gov</a>. Vendors must first be registered in CCR in order to provide the electronic representations and certifications in ORCA.

As part of the online representations and certifications process, vendors will log into ORCA using the DUNS Number as well as Marketing Partner Identification Number (MPIN) they entered as party of their CCR registration. Once the CCR registration is completed, the CCR database takes 24 to 48 hours to update. Vendors can then use their DUNS numbers as user names and their MPINs as passwords to log into ORCA.

In ORCA, vendors will be asked to review and answer several questions:

- The answers they provide are automatically entered in the FAR provisions.
- Vendors review their information in context of the full -text provisions for accuracy.
- Acknowledge three additional read only provisions.
- Click a time/date stamp before final submission.

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In addition to ORCA, vendors will still be required to fill out, in their solicitation response, any representations or certifications required by the solicitation, but not included in ORCA; for example, DOSAR representations and certifications.

According to the FAR, OCRA-completed representations and certifications:

- (a) Requires vendors to update the representations and certifications as necessary, but at least annually, to keep them current, accurate and complete; and
- (b) Allows for vendors to make changes that affect only one solicitation by completing the appropriate sections of either paragraph (j) of FAR provision 52.212-3, Offeror Representations and Certifications Commercial Items, or FAR provision 52.204-8, Annual Certifications and Representations, whichever is included in the solicitation.
- 8 52.212-03 OFFEROR REPRESENTATIONS AND CERTIFICATIONS COMMERCIAL ITEMS MARCH 2005

An offeror shall complete only paragraph (j) of this provision if the offeror has completed the annual representations and certifications electronically at <a href="http://orca.bpn.gov">http://orca.bpn.gov</a>. If an offeror has not completed the annual representations and certifications electronically at the ORCA website, the offeror shall complete only paragraphs (b) through (i) of this provision.

- (a) Definitions. As used in this provision:
- "Emerging small business" means a small business concern whose size is no greater than 50 percent of the numerical size standard for the NAICS code designated.
- "Forced or indentured child labor" means all work or service —
- (1) Exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or
- (2) Performed by any person under the age of 18 pursuant to a contract the enforcement of which can be accomplished by process or penalties.
- "Service-disabled veteran-owned small business concern"—
- (1) Means a small business concern—
- (i) Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and
- (ii) The management and daily business operations of which are controlled by one or more service -disabled veterans or, in the case of a service-disabled veteran with permanent and severe disability, the spouse or permanen t caregiver of such veteran.
- (2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service -connected, as defined in 38 U.S.C. 101(16).
- "Small business concern" means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and size standards in this solicitation.
- "Veteran-owned small business concern" means a small business concern —
- (1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and
- (2) The management and daily business operations of which are controlled by one or more veterans.
- "Women-owned business concern" means a concern which is at least 51 percent owned by one or more women; or in t he case of any publicly owned business, at least 51 percent of its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.

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- (1) That is at least 51 percent owned by one or more women; or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and
- (2) Whose management and daily business operations are controlled by one or more women.
- (b) Taxpayer Identification Number (TIN) (26 U.S.C. 6109, 31 U.S.C. 7701). (Not applicable if the offeror is required to provide this information to a central contractor registration database to be eligible for award.)
- (1) All offerors must submit the information required in paragraphs (b)(3) through (b)(5) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c) and 3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the Internal Revenue Service (IRS).
- (2) The TIN may be used by the Government to collect and report on any delinquent amounts arising out of the offeror's relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting c ontract is subject to the payment reporting requirements described in offeror's TIN.

FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror's TIN.
(3) Taxpayer Identification Number (TIN).
TIN:
TIN has been applied for.
TIN is not required because:
Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States;
Offeror is an agency or instrumentality of a foreign government;
Offeror is an agency or instrumentality of the Federal Government.
(4) Type of organization.
Sole proprietorship;
Partnership;
Corporate entity (not tax-exempt);
Corporate entity (tax-exempt);
Government entity (Federal, State, or local);
Foreign government;
International organization per 26 CFR 1.6049 -4;
Other
(5) Common parent.
Offeror is not owned or controlled by a common parent;
Name and TIN of common parent:

Name \_\_\_\_\_

<sup>&</sup>quot;Women-owned small business concern" means a small business co ncern—

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(			
TIN			
(c) Offerors must complete outlying areas. Check all t		ions when the resulting contract will be performed in the United	I States or its
(1) Small business concern	n. The offeror represents a	s part of its offer that it o is, o is not a small business concern.	
		te only if the offeror represented itself as a small business conceart of its offer that it o is, o is not a veteran -owned small business	
	raph (c)(2) of this provisio	oncern. [Complete only if the offeror represented itself as a vete n.] The offeror represents as part of its offer that it o is, o is not	
	he offeror represents, for g	e only if the offeror represented itself as a small busin ess conce general statistical purposes, that it o is, o is not a small disadvant	
		te only if the offeror represented itself as a small business conce t o is, o is not a women -owned small business concern.	ern in paragraph
Note: Complete paragraph	s (c)(6) and (c)(7) only if t	this solicit ation is expected to exceed the simplified acquisition	threshold.
	ent itself as a small busine	all business concern). [Complete only if the offeror is a womeness concern in paragraph (c)(1) of this provision.] The offeror reports	
	ts to be incurred on accoun	f this is an invitation for bid, small business offerors may identifut of manufacturing or production (by offeror or first -tier subco	
	Competitiveness Demonstr	petitiveness Demonstration Program and for the Targeted Industration Program. [Complete only if the offeror has represented its licitation.]	
		ddendum as being set-aside for emerging small businesses in one art of its offer that it o is, o is not an emerging small business.	e of the designated
(ii) [Complete only for sol industry groups (DIGs).] C		ddendum as being for one of the targeted industry categories (T vs:	ICs) or designated
(A) Offeror's number of e expressed in terms of num		nonths (check the Employees column if size standard stated in the	ne solicitation is
		ast 3 fiscal years (check the Average Annua I Gross Number of in terms of annual receipts). (Check one of the following):	Revenues column
Number of Employees	Avera	ge Annual Gross Revenues	
50 or fewer	\$1	million or less	
51-100	\$1	,000,001–\$2 million	

\_\_ \$2,000,001–\$3.5 million

\_\_ \$3,500,001–\$5 million

\_\_ 101–250

\_\_ 251-500

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501-750	\$5,00	00,001–\$10 million	
751-1,000	\$10,0	000,001–\$17 million	
Over 1,000	Over	\$17 million	
Disadvantaged Business Co		e at FAR 52.219 -23, Notice of Price Evaluation Adjustment is Small Disadvantaged Business Participation Program —Disa on its disadvantaged status.]	
(i) General. The offeror rep	presents that either —		
date of this representation, Administration (PRO-Net) and, where the concern is of	as a certified small disadvar , and that no material chango owned by one or more indivi	ninistration as a small disadvantaged business concern and ide staged business concern in the database maintained by the Smale in disadvantaged ownership and control has occurred since in duals claiming disadvantaged status, the net worth of each income of the state of the stat	all Business ts certification, lividual upon
small disadvantaged busine	ess concern in accordance wi	n to the Small Business Administration or a Private Certifier ith 13 CFR 124, Subpart B, and a decision on that application d control has occurred since its application was submitted.	
part of its offer, that it is a paragraph (c)(9)(i) of this p	joint venture that complies vorovision is accurate for the	ment for Small Disadvantaged Business Concerns. The offerwith the requirements in 13 CFR 124.1002(f) and that the representation of the disadvantaged business concern that is participating in taged business concern that is participating in the joint venture	esentation in the joint venture.
	ness concern. [Complete only ror represents, as part of its	y if the offeror represented itself as a small business concern in offer, that —	ı paragraph (c)(1)
Small Business Concerns n	naintained by the Small Busione employee percentage has	isted, on the date of this representation, on the List of Qu alifiness Administration, and no material change in ownership and occurred since it was certified by the Small Business Administration.	d control,
(c)(10)(i) of this provision [The offeror shall enter the	is accurate for the HUBZone name or names of the HUB th HUBZone small business	e requirements of 13 CFR Part 126, and the representation in per small business concern or concerns that are participating in a Zone small business concern or concerns that are participating concern participating in the joint venture shall submit a separation of the participating in the joint venture shall submit a separation of the participating in the joint venture shall submit a separation of the participating in the joint venture shall submit as the participating in the joint venture shall	the joint venture. g in the joint
(d) Representations require	ed to implement provisions o	f Executive Order 11246 —	
(1) Previous contracts and	compliance. The offeror rep	resents that —	
(i) It o has, o has not partic	ipated in a previous contract	t or subcontract subject to the Equal Opportunity clause of thi	s solicitation; and
(ii) It o has, o has not filed	all required compliance repo	orts.	
(2) Affirmative Action Con	mpliance. The offeror represe	ents t hat	
		ed and does not have on file, at each establishment, affirmative early of Labor (41 cfr parts 60 -1 and 60-2), or	e action
(ii) It o has not previously	had contracts subject to the	written affirmative action programs requirement of the rules a	nd regulations of

the Secretary of Labor.

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exceed \$100,000.) By sub- funds have been paid or w	nission of its offer, the offeill be paid to any person for fficer or employee of Cong	deral Transactions (31 U.S.C. 1352). (Applies only if the concror certifies to the best of its knowledge and belief that no Feer influencing or attempting to influence an officer or employers or an employee of a Member of Congress on his or her beginning to influence and officer or employee of a Member of Congress on his or her beginning to the congress of the con	deral appropriated e of any agency, a
(f) Buy American Act Cert Supplies, is included in thi		e clause at Federal Acquisition Regulation (FAR) 52.225-1, Bu	ıy American Act—
that the offeror has conside States. The offeror shall lis domestic end products. Th	ered components of unknown at as foreign end products the e terms "component," "dor	those listed in paragraph (f)(2) of this provision, is a domestic vn origin to have been mined, produced, or manufactured outs hose end products manufactured in the United States that donestic end product," "end product," "foreign end product," and Buy American Act —Supplies."	side the United not qualify as
(2) Foreign End Products:			
Line Item No.	Country of Orig	in	
		<u> </u>	
		<u></u>	
[List as necessary]			
(3) The Government will e	evaluate offers in accordance	ee with the policies and procedures of FAR Part 25.	
		-Israeli Trade Act Certificate. (Applies only if the clause at FA de Act, is included in this solicitation.)	AR 52.225 -3, Buy
end product and that the outside the United States.	fferor has considered comp The terms "component," "c	those listed in paragraph (g)(1)(ii) or (g)(1)(iii) of this provisionents of unknown origin to have been mined, produced, or no domestic end product," "end product," "foreign end product," Buy American Act —Free Trade Agreements—Israeli Trade	nanufactured and "United States"
		re end products of Australia, Canada, Chile, Mexico, or Singantitled "Buy American Act —Free Trade Agreements—Israel	
End Products of Australia	Canada, Chile, Mexico, o	r Singapore or Israeli End Products:	
Line Item No.	Country of Orig	in	
		<del></del>	
[List as necessary]			
as defined in the clause of	this solicitation entitled "B	gn end product s (other than those listed in paragraph (g)(1)(ituy American Act —Free Trade Agreements—Israeli Trade Aducts manufactured in the United States that do not qualify as	ct." The offeror
Other Foreign End Produc	ets:		

Line Item No.

**Country of Origin** 

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[List as necessary]			
(iv) The Government will	evaluate offers in accorda	ance with the policies and procedures of FAR Part 25.	
		sraeli Trade Act Certificate, Alternate I (Jan 2004). If Alternate tute the following paragraph (g)(1)(ii) for paragraph (g)(1)(ii) of	
(g)(1)(ii) The offeror certif "Buy American Act—Free	ies that the following sup Trade Agreements—Isra	plies are Canadian end products as defined in the clause of this saeli Trade Act":	olicitation entitled
Canadian End Products:			
Line Item No.			
[List as necessary]			
(3) Buy American Act—F FAR 52.225-3 is included provision:	ree Trade Agreements—I in this solicitation, substi	Israeli Trade Act Certificate, Alternate II (Jan 2004). If Alternate tute the following paragraph (g)(1)(ii) for paragraph (g)(1)(ii) of	e II to the clause at the basic
(g)(1)(ii) The offeror certithis solicitation entitled "E	fies that the following sup Buy American Act —Free	oplies are Canadian end products or Israeli end products as defin Trade Agreements—Israeli Trade Act":	ned in the clause of
Canadian or Israeli End Pr	roducts:		
Line Item No.	Country of Or	igin	
		<del></del>	
[List as necessary]			
(4) Trade Agreements Cer	tificate. (Applies only if t	the clause at FAR 52.225 -5, Trade Agreements, is included in the	ais solicitation.)
(i) The offeror certifies the country end product, as de	at each end product, exception of this	pt those listed in paragraph (g)(4)(ii) of this provision, is a U.S1s solicitation entitled "Trade Agreements."	made or designated
(ii) The offeror shall list a	s other end products those	e end products that are not U.Smade or designated country end	d products.
Other End Products:			
Line Item No.	Country of Or	rigin	

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List as necessary]			
he WTO GPA, the Gov restrictions of the Buy A products unless the Con-	ernment will evaluate offers American Act. The Governm	ance with the policies and procedures of FAR Part 25 s of U.Smade or designated country end products vent will consider for award only offers of U.Smade that there are no offers for such products or that the ention.	vithout regard to the e or designated country end
h) Certification Regard value is expected to exc offeror and/or any of its	eed the simplified acquisition	or Ineligibility for Award (Executive Order 12549). on threshold.) The offeror certifies, to the best of its l	(Applies only if the contract knowledge and belief, that the
(1) Are, are not any Federal agency; and		ded, proposed for debarment, or declared ineligible f	for the award of co ntracts by
them for: commission of local government cor	f fraud or a criminal offense ntract or subcontract; violation ement, theft, forgery, briber	iod preceding this offer, been convicted of or had a ce in connection with obtaining, attempting to obtain on of Federal or state antitrust statutes relating to the y, falsification or destruction of records, making falso	, or performing a Federal, stat e submission of offers; or
(3) Are, are not any of these offenses		otherwise criminally or civilly charged by a Govern	ment entity with, commission
must list in paragraph (	i)(1) any end products being	poor for Listed End Products (Executive Order 13126 g acquired under this solicitation that are included in Child Labor, unless excluded at 22.1503(b).]	). [The Contracting Officer the List of Products Requiring
(1) Listed end products.			
Listed End Product	Lis	ted Countries of Origin	
	<del></del>		

- [] (i) The offeror will not supply any end product listed in paragraph (i)(1) of this provision that was mined, produced, or manufactured in the corresponding country as listed for that product.
- [] (ii) The offeror may supply an end product listed in paragraph (i)(1) of this provision that was mined, produced, or manufactured in the corresponding country as listed for that product. The offeror certifies that it has made a good faith effort to determine whether forced or indentured child labor was used to mine, produce, or manufacture any such end product furnished under this contract. On the basis of those efforts, the offeror certifies that it is not aware of any such use of child labor.
- (j)(1) Annual Representations and Certifications. Any changes provided by the offeror in paragraph (j) of this provision do not automatically change the representations and certifications posted on the Online Representations and Certifications Application (ORCA) website.
- (2) The offeror has completed the annual representations and certifications electronically via the ORCA website at <a href="http://orca.bpn.gov">http://orca.bpn.gov</a>. After reviewing the ORCA database information, the offeror verifies by submission of this offer that the representations and certifications currently posted electronically at FAR 52.212-3, Offeror Representations and Certifications—Commercial Items, have been entered or updated in the last 12 months, are current, accurate, complete, and applicable to this solicitation (including the business size standard applicable to the NAICS code referenced for this solicitation), as of the date of this offer and are incorporated in

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this offer by reference (see	FAR 4.1201), except for pa	nragraphs	
[Offeror to identify the app solicitation only, if any.	olicable paragraphs at (b) thr	rough (i) of this provision that the offeror has completed for the purpo	ses of this
These amended representate the date of this offer.	tion(s) and/or certification(s	s) are also incorporated in this offer and are current, accurate, and com	iplete as of
Any changes provided by t certifications posted on OR		this solicitation only, and do not result in an update to the representati	ions and
(End of provision)			
Alternate I (Apr 2002). As	prescribed in 12.301(b)(2),	add the following paragraph (c)(11) to the basic provision:	
(11) (Complete if the offer	or has represented itself as o	disadvantaged in paragraph (c)(4) or (c)(9) of this provision.)	
[The offeror shall check th	ne category in which its own	nership falls]:	
Black American.			
Hispanic American.			
Native American (Ar	merican Indians, Eskimos, A	Aleuts, or Native Hawaiians).	
Taiwan, Laos, Cambodia ( Palau), Republic of the Ma	Kampuchea), Vietnam, Kor	om Burma, Thailand, M alaysia, Indonesia, Singapore, Brunei, Japan, rea, The Philippines, U.S. Trust Territory of the Pacific Islands (Republates of Micronesia, the Commonwealth of the Northern Mariana Islandalu, or Nauru).	olic of
Subcontinent Asian ( Maldives Islands, or Nepa		persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhut	tan, the
Individual/concern, o	other than one of the precedi	ing.	
Alternate II (Oct 2000). A	s prescribed in 12.301(b)(2)	, add the following paragraph (c)(9)(iii) to the basic provision:	

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(iii) Address. The offeror represents that its add ress o is, o is not in a region for which a small disadvantaged business procurement mechanism is authorized and its address has not changed since its certification as a small disadvantaged business concern or submission of its application for certification. The list of authorized small disadvantaged business procurement mechanisms and regions is posted at <a href="http://www.arnet.gov/References/sdbadjustments.htm">http://www.arnet.gov/References/sdbadjustments.htm</a>. The offeror shall use the list in effect on the date of this solicitation. "Address," as used in this provision, means the address of the offeror as listed on the Small Business Administration's register of small disadvantaged business concerns or the address on the completed application that the concern has submitted to the Small Business Administration or a Private Certifier in accordance with 13 CFR Part 124, subpart B. For joint ventures, "address" refers to the address of the small disadvantaged business concern that is participating in the joint venture.